7 things real estate leaders should never do

This winter, Inman is obsessing over leadership in real estate. We're publishing profiles, Q&As, strategy guides, and an in-depth 5-part report on what the industry wants from its leaders. Then, on March 26-28, we're going to gather those leaders in the California desert to digest all of these inputs and figure out where to go from here. This is a collaborative process. Please engage with our posts, and send us feedback to leadership@inman.com. And if you are a leader who wants to join us in the desert in March, or if you want to recommend a colleague, send a note to brad@inman.com. Problems arise in real estate all the time. Just the other day, I found myself in the middle of a complex and convoluted transaction. Like any smart real estate agent, I sought the opinion of my brokers. As I sat across the desk from their wealth of knowledge, I quickly remembered the importance of great leadership. After, 10 minutes under their sound counsel, I had a fresh perspective and soluti...

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