Crazy Sh*t In Real Estate Episode 28: Being more than a real estate agent

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Realty is about more than making the sale — it's about making the clients feel comfortable and, if need be, normal.

And sometimes that means listening to the walls or pretending to see "wonderful kittens" in a closet that doesn't exist!

Listen as today's guest, Lani Rosales talks about her experience working with a schizophrenic client.

Do you have a crazy real estate story to share? Email Leigh for your chance to tell it on the podcast!

Leigh Brown is a full-time residential Realtor, speaker, coach and smartass. She works in the Charlotte, North Carolina, market with Re/Max Executive Realty and can be reached @leighbrown on all networks.

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