Crazy Sh*t In Real Estate: Oops … I just held an open house in the wrong neighborhood

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In this episode, Leigh Brown interviews Mark Allen, vice president of industry relations at Move Inc. Real estate was in Allen's blood, but he found himself wanting to take a different path than his parents. In the end, his roots won him over, and he found great success in real estate.

Listen as he shares a crazy story about hosting an open house in the wrong neighborhood. Spoiler alert: He manages to make that sale anyway.

Leigh Brown is a full-time residential Realtor, speaker, coach and smartass. She works in the Charlotte, North Carolina market with Re/Max Executive Realty and can be reached @leighbrown on all networks.

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