How one former fashion stylist built a successful real estate business

As part of her *10 Questions* podcast series, F.C. Tucker broker Angela Raab interviews Nina Klemm, a talented agent who made the switch from fashion to real estate when she moved from Boston to Indianapolis.

Listen in to hear how she:

- Generates leads by maintaining bonds with her clients
- Keeps herself and her clients in good hands by putting certain systems in place
- Structures her finances and invests her money in her sphere of influence
- Delegates things she knows she's "not good at"
- Learned from her biggest mistake — missing an inspection deadline

Angela Raab is the director of agent development and technology advancement at F.C. Tucker in Indianapolis, Indiana. Follow her on Twitter or Facebook.

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