# How sellers can catch the first-time buyer wave this summer

The spring real estate market has been one of the busiest in nearly a decade, with homes moving the fastest since the start of the housing recovery, and asking prices reaching record highs. As the summer market heats up, first-time homebuyers are expected to make significant contributions to the already-impressive buyer pool, catapulting demand higher than it has been in years. It is in every seller's best interest to meet the demands of first-time buyers. Remember, selling is a numbers game; the more people a home appeals to, the more likely it is to sell in a timely and profitable transaction. Provided millennials and first-time buyers show up in the numbers they are expected to this summer, those looking to sell are advised to take note of what their buyers will want the m...

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