Lessons from a real estate newbie who made a $15K mistake

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Being a Realtor isn't as easy as you think, especially for the newbies in the biz! Listen as Tara Christianson explains how her naiveté made her spend $15,000 of her own hard-earned money for a single listing that she never even sold!

Do you have a crazy real estate story to share? Email Leigh for your chance to tell it on the podcast!

Leigh Brown is a full-time residential Realtor, speaker, coach and smartass. She works in the Charlotte, North Carolina, market with Re/Max Executive Realty and can be reached @leighbrown on all networks.

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