Realtor membership: What true loyalty demands

Last week, I provided thoughts on why some Realtors believe that their dues are in essence a forced “tax” on real estate professionals either because their MLS requires Realtor membership or because their broker requires it as a result of the National Association of Realtor’s broker-centric dues billing policy. The many thoughtful comments to that article bear out the various perspectives on this issue. I encourage you to read them at some point (see link above). They bear out what we already know -- some number of current Realtors would choose to opt out of membership if they could still effectively be “in the business.” To me, “in the business” means two things. First, having access to the local MLS and the local standard forms (the argument that MLS is somehow un...

Source: click here