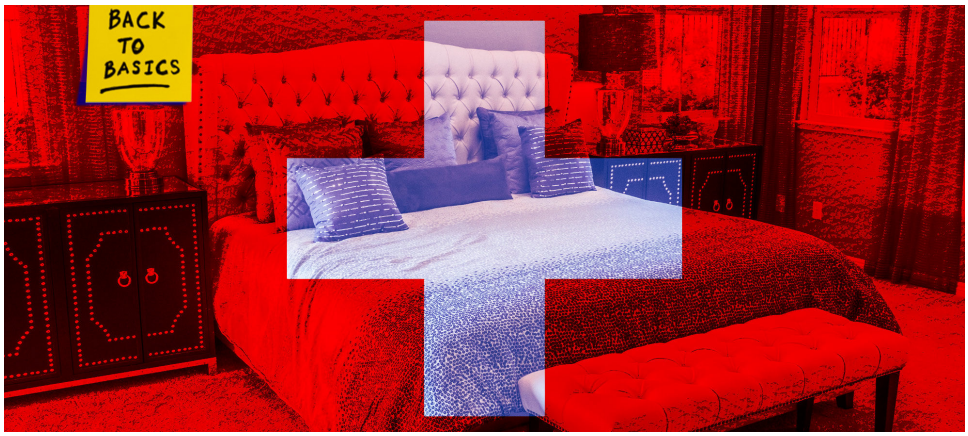
The Inman Weekender: 7 tips for post-inspection negotiation

Get ‘back to basics’ this weekend

Inspection’s over! 7 tips for negotiating repairs, credits and reductions
BY CARA AMEER | MAY 15

Ready to hang out your shingle? Avoid these 5 mistakes
BY JIM WEIX | MAY 13



A survival guide for sellers living in a fully staged home
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Dear Marketing Mastermind: How do I make my open house more effective?

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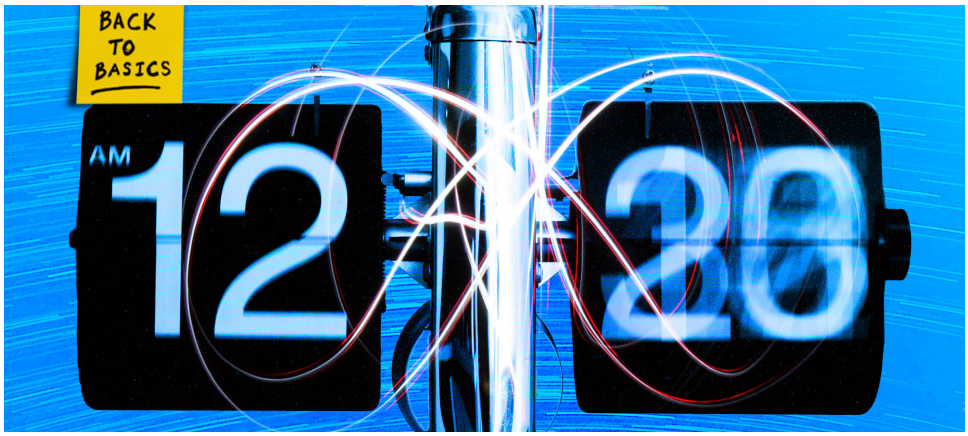

6 time management tips agents can’t succeed without
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5 steps for getting more social media ‘likes’
BY JAY THOMPSON | MAY 15

Catch up on the news this weekend

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BY PATRICK KEARNS | MAY 13

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How did a man’s genitals make a surprise cameo in a condo listing?
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Employee or independent contractors: Should California brokerages be making contingency plans?
BY BERNICE ROSS | MAY 13

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