The Inman Weekender, September 22-23, 2018

What To Read This Weekend

Douglas Elliman agent and husband killed in plane crash
BY BRYSON MASSE | SEP 17

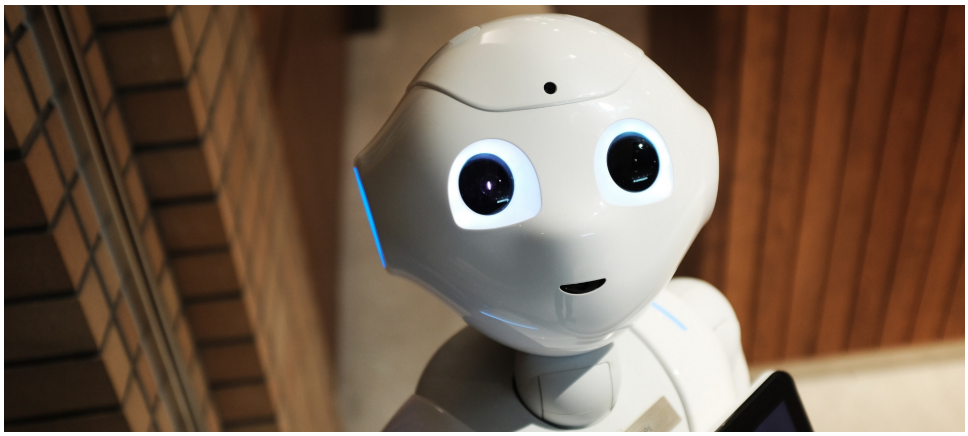
Redfin CEO Glenn Kelman: There's too much money in real estate
BY PATRICK KEARNS | SEP 14

Agent sues Move and NAR for 'harassing' texts
BY PATRICK KEARNS | SEP 19

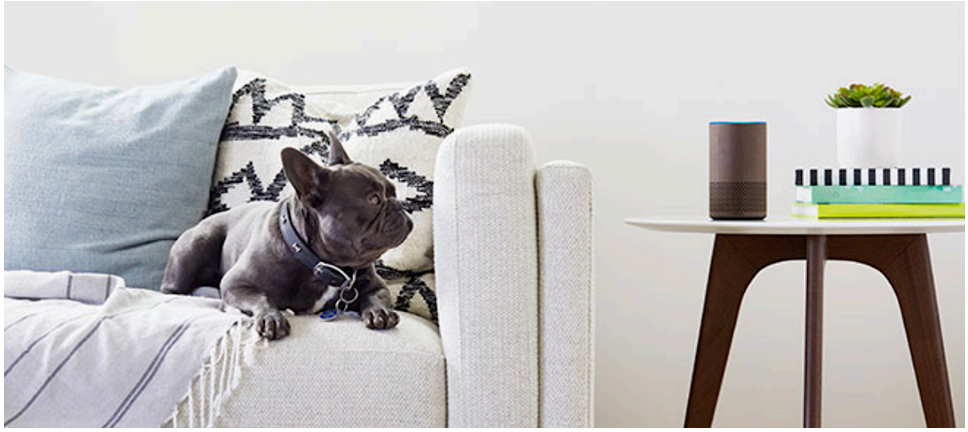
Howard Hanna acquires Allen Tate Companies to form mid-Atlantic real estate giant

BY PATRICK KEARNS | SEP 20

Are your sellers ready for a buyer's market?
BY CARL MEDFORD | SEP 19



Agents reap the spoils of new technology, not consumers
BY BRAD INMAN | SEP 17



‘Alexa, get me seller leads’
BY VERONIKA BONDARENKO | SEP 19

5 reasons it’s tough to be a parent in real estate (and how to make it work)
BY NICOLE SOLARI | SEP 20

Next Level Luxury

Luxury sellers won’t budge on price? Share these facts
BY LAURA BRADY | SEP 20

Working with international luxury clients? Nail these 3 crucial skills
BY BRIAN HOPPER | SEP 18

How to be on point with your luxury client experience
BY KEVIN HOOVER | SEP 13

The psychology behind pricing a home in the luxury sphere
BY GILL SOUTH | SEP 11

Luxury Connect: Michael Dreyfus on How to Scale Your Business
BY INMAN | SEP 19

Luxury Connect: Tami Pardee on how to put luxury clients at ease
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