# When indoor meets outdoor: Making blended living spaces an upsell

Inside or outside? Why choose when you can have them both?Blended living spaces, or connecting indoor and outdoor spaces, are trending, according to HomeAdvisor. Think fusing together a kitchen and a backyard patio with large glass sliding doors or roof extensions, or using sturdy-yet-stylish design pieces to bring life to an otherwise unused outdoor space.According to HomeAdvisor, the cost of a blended living space varies greatly from a few hundred dollars for an outdoor swing bench, $8,500 for an outdoor kitchen to $20,000 for an extended roof.Photo courtesy of Lemke Andersen."Agents can help buyers to get over the sticker-shock by pointing out the potential to utilize the backyard as a living space," Hunter said. "This could make a 2,000-square-foot home live a bit like a 2,200 square-foot-home. That’s a 10-percent reduction in the price-per-square-foot value ratio."Jon Phelps of Lemke Andersen also says that agents can use the concept of blended living space ...

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